

# Bankers Weekly

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## ***Meet Carlton Shelton Senior Business Development Officer***

Essential Capital Finance, Inc. strengthens its already solid team of finance and SBA lending professionals with the addition of Carlton Shelton as Senior Business Development Officer. Shelton will be responsible for management and oversight of the sales and marketing team, and will have primary responsibility for marketing the SBA 504 loan program.



Shelton has more than 20 years experience in banking and financial services. He is a former Vice President for Retirement Plan Services with First Citizens Bank in North Carolina, and also served as Vice President and Wealth Strategist with SunTrust Bank in Jacksonville. Most recently, Shelton served as President of Paragon Financial, which is an independent financial advisory firm located in Jacksonville.

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Already actively involved in the community, with a broad network of affiliations, Shelton now serves on Mayor John Peyton's International Business Coalition, is on the Economic Development Committee for Blueprint for Prosperity, and is Chairman of the Research Consortium Committee for the Jacksonville Community Council Inc.

Shelton received his undergraduate degree from the University of Michigan, and earned a Master's Degree in Business Administration from the University of North Carolina in Greensboro.

Essential Capital is proud to have Carlton Shelton join its very experience team. Essential Capital is the oldest SBA Certified Development Company in the First Coast, with a long history as a major contributor to the areas economic vitality. In it's nearly 30 year history the company has added nearly 5,000 new jobs, and invested more than \$500,000,000 in new and developing small businesses.

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